

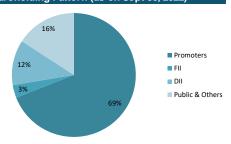
# Transport Corporation of India Ltd.

...Sailing ahead with multimodal services

CMP: INR 694 Target: INR 877 Result Update – Buy

Key Share Data	
Face Value (Rs)	2.0
Equity Capital (Rs mn)	153.3
M.Cap (Rs mn)	53203.4
52-w k High/Low (Rs)	858/529
Avg. Daily Vol (NSE)	100528
BSE Code	532349
NSE Code	TCI
Reuters Code	TCIL.NS
Bloomberg Code	TRPC:IN

### Shareholding Pattern (as on Sept 30, 2022)



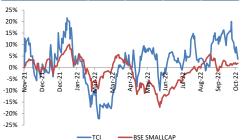
### Key Financials (INR mn)

Particulars	FY21	FY22	FY23E	FY24E
Net Sales	28023.9	32566.9	37702.4	43459.2
Sales Gr.	3.1%	16.2%	15.8%	15.3%
EBIDTA	2612.2	4087.5	4330.7	5024.6
Adj. PAT	1471.3	2896.2	2962.6	3420.9
PAT Gr.	3.4%	96.8%	2.3%	15.5%
EPS (Rs)	19.1	37.4	38.2	44.1
CEPS (Rs)	31.1	52.1	53.0	61.1

### **Key Ratios**

Particulars	FY21	FY22	FY23E	FY24E
P/E (x)	36.4	18.5	18.2	15.7
P/BVPS (x)	4.6	3.8	3.2	2.7
M.Cap/Sales (x)	1.9	1.6	1.4	1.2
EV/EBIDTA (x)	21.2	13.1	12.1	10.1
ROCE (%)	12.0%	19.8%	18.1%	18.1%
ROE (%)	12.6%	20.2%	17.6%	17.2%
EBIDTM (%)	9.3%	12.6%	11.5%	11.6%
NPM (%)	5.3%	8.9%	7.9%	7.9%
Debt-Equity (x)	0.2	0.0	0.0	0.0

### Price Performance TCI vs BSESMALLCAP



Analysts: Vineet Agrawal Tel No: +91-22-49226006

e-mail: vineet.agrawal@skpsecurities.com

### **Company Background**

Transport Corporation of India Limited (TCI), promoted by Mr. D.P. Agarwal & family, managed under the leadership of Mr. D.P. Agarwal, Chairman and Mr. Vineet Agarwal, Managing Director is India's leading integrated multimodal logistics service provider. The Company offers services like handling and movement of cargo, end-to-end supply chain management and coastal shipping through its three business verticals namely TCI Freight, TCI Supply Chain Services (TCI SCS) and TCI Seaways with extensive network of Company owned offices, ~12,000 trucks in operation, 13 mn sq. ft. of warehousing space and six maritime carriers. Investment Rationale

#### Topline grew by 13% on the back of robust growth in TCI SCS and TCI Freight division

- ▶ During Q2FY23, TCI witnessed highest consolidated quarterly net sales of Rs 9,320.9 mn, registering a growth of ~13% y-o-y, on back of robust growth witnessed in TCI SCS and TCI Freight divisions, while performance of TCI Seaways division remained subdued. Diversified service offerings and a large customer base helped in continued growth momentum.
- ▶ During the quarter, consolidated revenues from TCI Freight grew by ~14% y-o-y at Rs 4,692.6 mn due to high volumes from large customers on the back of favourable demand witnessed during the festive season. LTL segment which remained under pressure during Q1FY23 has started picking up and contributed 35% to the total TCI Freight revenue. The management is confident of attaining 40% contribution from LTL segment by FY25E. TCI CONCOR remained muted at Rs 748.4 mn during the quarter due to volume shift in favour of road transport. However, management expects the JV to pick up as the bulk movement of earthmoving equipment and tractors has started by rail which was earlier transported through road transport.
- ▶ During Q2FY23, TCI SCS division witnessed highest ever quarterly revenue of Rs 3,583.6 mn, growing by ~26% y-o-y, fuelled by a robust uptick in automotive segment, especially from earthmoving equipment, four wheeler and tractor segments. High movement of auto rakes was witnessed during H1FY23 (900 rakes) vis-a-vis corresponding period last year (780 rakes). TCI Cold Chain witnessed moderate topline growth of ~7.3%, at~ Rs 154.2 mn during the quarter.
- ▶ TCI Seaways division de-grew by ~7.5% y-o-y at Rs 1,241.7 mn on the back of monsoon and unavailability of ships due to prolonged dry dock. Dry docking of three ships planned for FY23 has been completed during the quarter. Movement of high value return cargo from Myanmar on the Eastern Coast did not happen due to monsoon. However, management remains confident of business to continue in H2FY23E. TCI has not been able to buy a new ship during the quarter due to high costs which management expects to get added by the end of FY23E or beginning of FY24E.
- ▶ Gol introduced National Logistics Policy during the quarter which intends to lower logistics costs by reducing disproportionate share of road transport in entire logistics sector, connectivity through digitization and standardization of logistics services, leading to better productivity, efficiency and reduced losses. Taking cognizance of the same we have built in revenue growth of ~16% and ~15% in FY23E and FY24E respectively on the back of TCl's robust track record with multimodal capabilities.

### EBITDA Margins are expected to remain in the vicinity of 11.6%

- ▶ During Q2FY23, consolidated EBITDA margins declined by 240 bps y-o-y at 10.3%. EBIT margins from TCI Seaways have corrected significantly by 1,120 bps at 24.5% on the back of high depreciation on ships due to dry docking. Dry docking expenses are capitalised and added to the depreciation of the Company. Management highlighted that EBIDTA margin of TCI Seaways is expected to remain in the range of 30-40% going forward. Margins from TCI Freight remained stable at 4.1% and TCI SCS improved by 50 bps at 6.3%. With the expected improvement in TCI Freight (due to higher contribution from LTL segment) and TCI SCS margins, we expect overall EBITDA margin of the Company to remain in the vicinity of ~11.6% through FY24E.
- During the quarter, Consolidated PAT margin declined by 140 bps at 7.8% y-o-y mainly on the back of a decline in operating margins, while interest cost declined and other income went up during the quarter. Going forward, we expect PAT margins to remain in the vicinity of 8% by FY24E.

### VALUATION

- ▶ The launch of the National Logistics Policy along with PM Gati Shakti framework will provide a push towards seamless multimodal transportation and modern connectivity, making India's logistics efficient and competitive, which augers well for TCI. The Company is well placed to e-cash the same, due to its presence & expertise in multimodal services and better business mix backed by value-added services and customised offerings.
- ▶ We have valued TCI on a SOTP basis and recommend to 'Buy' the stock with a target price of Rs 877 (upside of ~26%) in 15 months.



# Q2FY23 Consolidated Result Review (All data in Rs mn unless specified, Y/e March)

Particulars	Q2FY23	Q2FY22	% Change	Q1FY23	% Change	H1FY23	H1FY22	% Change
Net Sales	9320.9	8251.4	13.0%	9029.1	3.2%	18350.0	15212.7	20.6%
Operating Expenses	7524.2	6542.0	15.0%	7242.6	3.9%	14766.8	12155.8	21.5%
% to Sales	80.7%	79.3%		80.2%		80.5%	79.9%	
Employee Expenses	492.3	411.5	19.6%	470.5	4.6%	962.8	824	16.8%
% to Sales	5.3%	5.0%		5.2%		5.2%	5.4%	
Other Expenses	344.8	252.8	36.4%	275.5	25.2%	620.3	430.3	44.2%
% to Sales	3.7%	3.1%		3.1%		3.4%	2.8%	
TOTAL EXPENDITURE	8361.3	7206.3	16.0%	7988.6	4.7%	16349.9	13410.1	21.9%
EBIDTA	959.6	1045.1	-8.2%	1040.5	-7.8%	2000.1	1802.6	11.0%
EBIDTA Margin (%)	10.3%	12.7%		11.5%		10.9%	11.8%	
Depreciation	300.3	256.4	17.1%	288.9	3.9%	589.2	503.7	17.0%
EBIT	659.3	788.7	-16.4%	751.6	-12.3%	1410.9	1298.9	8.6%
EBIT Margin (%)	7.1%	9.6%		8.3%		7.7%	8.5%	
Interest	25.4	32.9	-22.8%	23.1	10.0%	48.5	80.0	-39.4%
Other Income	73.7	29.2	152.4%	53.2	38.5%	126.9	70.0	81.3%
EBT before exceptional Items	707.6	785.0	-9.9%	781.7	-9.5%	1489.3	1288.9	15.5%
EBT Margin before exceptional items (%)	7.6%	9.5%		8.7%		8.1%	8.5%	
Exceptional Items	0.0	0.0		0.0		0.0	0.0	
EBT after exceptional Items	707.6	785.0	-9.9%	781.7	-9.5%	1489.3	1288.9	15.5%
EBT Margin after exceptional items (%)	7.6%	9.5%		<b>8.7</b> %		8.1%	8.5%	
Share in Net Profit Loss of JV	138.3	72.8	-90.0%	97.5	41.8%	235.8	107.4	119.6%
Tax	115.9	96.2	20.5%	93.4	24.1%	209.3	160.0	30.8%
Minority Interest	6.6	7.5	-12.0%	8.4	21.4%	15.0	13.5	11.1%
Reported Profit After Tax	723.4	754.1	-4.1%	777.4	-6.9%	1500.8	1222.8	22.7%
PAT Margin (%)	7.8%	9.1%		8.6%	-9.9%	8.2%	8.0%	
Diluted EPS (Rs)	9.3	9.7	-4.3%	10.1	-7.4%	19.3	15.8	22.4%

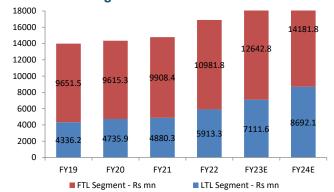
Segment Wise Revenue Break-up	Q2FY23	Q2FY22	% Change	Q1FY23	% Change	H1FY23	H1FY22	% Change
Freight Division	4692.6	4127.9	13.7%	4632.7	1.3%	9325.3	7774.6	19.9%
Contribution	50%	50%		51%		50%	51%	
Supply Chain Solution Division	3583.6	2843.3	26.0%	3023.3	18.5%	6606.9	5105.9	29.4%
Contribution	38%	34%		33%		36%	33%	
Seaways Division	1241.7	1342.2	-7.5%	1524.5	-18.6%	2766.2	2491.9	11.0%
Contribution	13%	16%		17%		15%	16%	
<b>Energy Division</b>	18.8	20.8	-9.6%	15.8	19.0%	34.6	35.8	-3.4%
Contribution	0%	0%		0%		0%	0%	
Unallocable & Corporate	39.3	23.9	64.4%	38.5	2.1%	77.8	52.8	47.3%
Contribution	0%	0%		0%		0%	0%	
Less Inter Segment Revenue	181.4	77.5	134.1%	152.5	19.0%	333.9	178.3	87.3%
Total	9394.6	8280.6	13.5%	9082.3	-100.0%	18476.9	15282.7	20.9%

Segment Wise EBIT Break-up	Q2FY23	Q2FY22	% Change	Q1FY23	% Change	H1FY23	H1FY22	% Change
Freight Division	190.6	162.1	17.6%	162.4	17.4%	353.0	289.0	22.1%
EBIT Margin (%)	4.1%	3.9%		3.5%		3.8%	3.7%	
Supply Chain Solution Division	226.1	166.3	36.0%	165.7	36.5%	391.8	287	36.5%
EBIT Margin (%)	6.3%	5.8%		5.5%		5.9%	5.6%	
Seaways Division	304.4	480.0	-36.6%	460.5	-33.9%	764.9	773.3	-1.1%
EBIT Margin (%)	24.5%	35.8%		30.2%		27.7%	31.0%	
Energy Division	9.5	15.4	-38.3%	7.9	20.3%	17.4	25.2	-31.0%
EBIT Margin (%)	50.5%	74.0%		50.0%		50.3%	70.4%	
Unallocable & Corporate	0.0	0.0		0.0		0.0	0.0	
EBIT Margin (%)	0.0%	0.0%		0.0%		0.0%	0.0%	<u> </u>
Total	730.6	823.8	-11.3%	796.5	-8.3%	1527.1	1374.5	11.1%

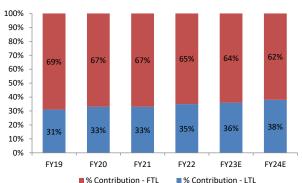
Source: The Company and SKP Research



### Chart 1: TCI Freight Revenue - LTL vs FTL



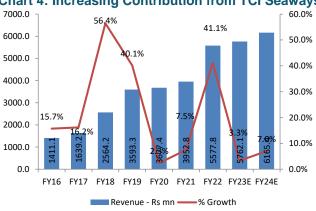
# **Chart 2: Improving Contribution from LTL**



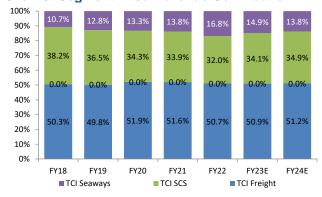
**Chart 3: Growing Contribution from TCI SCS** 



**Chart 4: Increasing Contribution from TCI Seaways** 



**Chart 5: Segment Wise Revenue Contribution** 



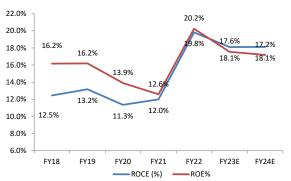
**Chart 6: EBIDTA Margin** 



**Chart 7: PAT and PAT Margin** 



**Chart 8: ROCE & ROE** 



Source: SKP Research



# **Key Concerns**

- Rise in crude price: There is a time lag of one month in fuel price revision (both for trucks and coastal shipping). Thus, any unprecedented sharp rise in the prices of crude may negatively impact the profitability of the Company.
- Slowdown in automotive segment: TCI SCS division is heavily dependent upon automotive industry, with exposure of 80% of division's revenue, which is currently facing slowdown due to ongoing semi-conductor crisis. Prolonged continuation of the crisis in the automotive sector may hamper the results of the Company.
- 3. Slowdown in the economy: Logistics industry growth is directly linked with country's GDP growth rate. Unfortunately, the GDP took severe dent during FY21 when it contracted by ~7.3% due to lock down imposed by Government of India due to COVID 19 Pandemic during First Quarter. However, the economy recovered gradually from Q2FY21 onwards. With the pick-up in high frequency indicators like Government's expenditure in growth oriented projects GDP for FY22 is pegged at positive 7.2%.

This rebound in growth has also resulted in the rise in inflation due to several factors, including rising vegetable prices, elevated fuel costs and rising input costs for companies. This has triggered the risk of potential rise in interest rates to curb inflation which may slowdown the economy again. Any such slowdown in the economy may put pressure on the growth prospects of the logistics industry.

### **VALUATION**

The launch of the National logistics Policy along with PM Gati Shakti framework will provide a push towards seamless multimodal transportation and modern connectivity, making India's logistics efficient and competitive which augers well for TCI. The Company is well placed to e-cash same, due to its presence & expertise in multimodal services and better business mix backed by value-added services and customised offerings.

### **SOTP Valuation**

<b>Business Segment</b>	EBIDTA (Rs mn)	EV/EBIDTA (x)	Rs mn
TCI Freight	1,349.6	11.0	14,845.2
TCI SCS	1,544.7	13.0	20,081.7
TCI Seaways	2,096.2	12.0	25,154.9
TCI Energy	34.0	1.0	34.0
Transystem (Valued on the basis of P/E)	203.7	15.0	3,055.0
Total EV			63,170.9
Less: Debt			578.4
Add: Investment			1,927.0
Add: Cash			3,474.1
Shareholder's Value			67,993.5
No. of shares outstanding (mn Shares)			77.5
Fair Value (Rs per share)			877.3
CMP (Rs per Share)			694.0
Upside			26.4%

Source: SKP Research





## **Consolidated Financials**

Exhibit: Income Statement				Rs mn
Particulars	FY21	FY22	FY23E	FY24E
Net Operating Income	28023.9	32566.9	37702.4	43459.2
Topline Growth (%)	3.1%	16.2%	15.8%	15.3%
Operating Expenditure	25411.7	28479.4	33371.7	38434.6
EBIDTA	2612.2	4087.5	4330.7	5024.6
Depreciation	928.1	1130.2	1144.2	1311.6
EBIT	1684.1	2957.3	3186.4	3713.0
Other Income	254.7	199.1	226.2	226.0
Interest	267.0	128.3	100.7	81.0
Exceptional Items	130.6	0.0	0.0	0.0
EBT after Exceptional Items	1541.2	3028.1	3312.0	3858.0
Tax	238.3	376.5	513.4	598.0
Share of Profit/(Loss) from JV	201.3	276.7	201.2	203.7
Minority Interest	32.9	32.1	37.2	42.8
PAT	1471.3	2896.2	2962.6	3420.9
EPS (Rs)	19.1	37.4	38.2	44.1

Exhibit: Balance Sheet				Rs mn
Balance Sheet	FY21	FY22	FY23E	FY24E
Equity Capital	154.2	154.7	155.0	155.0
Reserves	11542.9	14148.1	16723.2	19756.6
Net Worth	11697.1	14302.8	16878.2	19911.6
Minority Interest	86.3	273.8	311.0	353.8
Loan Funds	2346.8	619.3	719.3	578.4
Deferred Tax Liab.	273.2	275.6	275.6	275.6
Other Longterm Liabilities	136.5	283.3	328.0	378.1
Total Liabilities	14539.9	15754.8	18512.0	21497.4
Net Block	8046.3	8013.5	8442.3	8630.7
Capital WIP	52.2	73.0	0.0	0.0
Investment	1499.8	1927.0	1927.0	1927.0
Other Non- Current Assets	383.4	251.0	565.5	651.9
Net Current Assets	4558.2	5490.3	7577.2	10287.9
Total Assets	14539.9	15754.8	18512.0	21497.4

<b>Exhibit: Cash Flow Statement</b>				Rs mn
Particulars	FY21	FY22	FY23E	FY24E
РВТ	1742.6	3304.7	3312.0	3858.0
Depreciation	928.1	1130.2	1144.2	1311.6
Interest Provided	267.0	128.3	100.7	81.0
Chg in Working Capital	180.8	-162.5	-883.6	-1490.6
Direct Taxes Paid	51.9	-494.4	-513.4	-598.0
Other Charges	-123.3	-226.2	201.2	203.7
<b>Operating Cash Flows</b>	3047.1	3680.1	3361.1	3365.7
Capital Expenditure	-1552.6	-760.1	-1500.0	-1500.0
Investments	-17.0	-175.4	0.0	0.0
Others	507.6	173.3	0.0	0.0
Investing Cash Flows	-1062.0	-762.2	-1500.0	-1500.0
Change in Equity	40.2	33.5	0.3	0.0
Inc/(Dec) in Debt	-1419.0	-2147.5	100.0	-140.9
Dividend Paid	-95.8	-409.6	-387.5	-387.5

-301.7

208.8

259.2

-73.0

395.0

-55.9

-1776.3 -2579.5 -387.9

395.0

11.1

-100.7

338.4 1473.2 1256.3

0.0

744.5 2217.7 3474.1

744.5 2217.7

-81.0

-609.4

0.0

Exhibit: Ratio Analysis				
Particulars	FY21	FY22	FY23E	FY24E
Earning Ratios (%)				
EBIDTAM	9.3%	12.6%	11.5%	11.6%
NPM	5.3%	8.9%	7.9%	7.9%
ROE	12.6%	20.2%	17.6%	17.2%
ROCE	12.0%	19.8%	18.1%	18.1%
Per Share Data (Rs/Share)				
Diluted EPS	19.1	37.4	38.2	44.1
Cash EPS	31.1	52.1	53.0	61.1
Book Value Per Share	151.7	184.9	217.8	256.9
Valuation Ratios (x)				
P/E	36.4	18.5	18.2	15.7
Price/Book Value Per Share	4.6	3.8	3.2	2.7
EV/Sales	2.0	1.6	1.4	1.2
EV/EBIDTA	21.2	13.1	12.1	10.1
EV/EBIT	32.9	18.1	16.4	13.7
Balance Sheet (x)				
Debt-Equity	0.2	0.0	0.0	0.0
Current Ratio	2.6	3.2	2.9	3.3
FA/Turnover	3.5	4.1	4.5	5.1

Source: The Company & SKP

**Financing Cash Flows** 

Chg in Cash & Cash Eqv

Opening Cash Balance

Difference of CF and BS

**Closing Cash Balance** 

Others

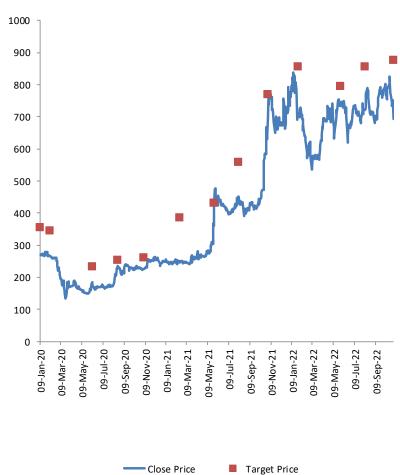


**Exhibit: Recommendation - History Table** 

Date	Rating	Issue Price	Target Price	Upside Potential	Period (months)
09-01-20	BUY	268	355	32%	18
07-02-20	BUY	267	346	30%	18
08-06-20	BUY	174	233	34%	15
21-08-20	HOLD	235	253	8%	12
07-11-20	BUY	228	278	22%	12
18-02-21	BUY	247	386	56%	18
27-05-21	BUY	355	479	35%	18
07-08-21	BUY	452	560	24%	18
01-11-21	Accumulate	689	770	12%	18
30-01-22	BUY	712	857	20%	18
31-05-22	Accumulate	735	796	8%	
09-08-22	BUY	723	855	18%	18
02-11-22	BUY	694	877	26%	15

Source: SKP Research





Source: BSE, SKP Research



#### **Notes:**

The above analysis and data are based on last available prices and not official closing rates. SKP Research is also available on Bloomberg and Thomson First Call.

#### Disclaimer:

This document has been prepared by SKP Securities Ltd, hereinafter referred to as SKP to provide information about the company(ies)/sector(s), if any, covered in the report and may be distributed by it and/or its affiliates. SKP Securities Ltd., offers Broking, Depository Participant, Merchant Banking and Portfolio Management Services and is regulated by Securities and Exchange Board of India (SEBI). It also distributes investment products/services like mutual funds, alternative investment funds, bonds, IPOs, etc., renders corporate advisory services and invests its own funds in securities and investment products. We declare that no material disciplinary action has been taken against SKP by any regulatory authority impacting Equity Research Analysis. As a value addition to its clients, it offers its research services and reports in various formats to its clients and prospects. As such, SKP is making these disclosures under SEBI (Research Analysts) Regulations, 2014.

### Terms & Conditions and Other Disclosures:

This research report ("Report") is for the personal information of the selected recipient(s), does not construe to be any investment, legal or taxation advise, is not for public distribution and should not be copied, reproduced or redistributed to any other person or in any form without SKP's prior permission. The information provided in the Report is from publicly available data, which we believe, are reliable. While reasonable endeavors have been made to present reliable data in the Report so far as it relates to current and historical information, but SKP does not guarantee the accuracy or completeness of the data in the Report. Accordingly, SKP or its promoters, directors, subsidiaries, associates or employees shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained and views and opinions expressed in this publication. Past performance mentioned in the Report should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this report reflect a judgment of its original date of publication by SKP and are subject to change without notice. The price, value of and income from any of the securities mentioned in this report can rise or fall. The Report includes analysis and views of individual research analysts (which, hereinafter, includes persons reporting to them) covering this Report. The Report is purely for information purposes. Opinions expressed in the Report are SKP's or its research analysts' current opinions as of the date of the Report and may be subject to change from time to time without notice. SKP or any person connected with it does not accept any liability arising from the use of this Report. Investors should not solely rely on the information contained in this Report and must make investment decisions based on their own investment objectives, judgment, risk profile and financial position. The recipients of this Report may take professional advice before acting on this information. SKP's Research reports/recommendations may differ on account of differences in research methodology and difference in time horizons for which recommendations are made. Accordingly our sales personnel, professionals or affiliates may provide oral or written market commentary or trading strategies or reports or analysis to our clients that may reflect opinions that are contrary to the opinions expressed herein, and we, or entities associated with us, may make investment decisions that can be inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest. SKP, along with its affiliates, are engaged in various financial services and so might have financial, businesses or other interest in other entities, including the subject company or its affiliates mentioned in this report, for which it might have received any compensation in the past twelve months. SKP, along with its affiliates have not received any compensation for investment banking and merchant banking services, have not managed or comanaged public offering of securities and have not been engaged in market making activity of the subject company in the past twelve months preceding the date of distribution of the research report. SKP encourages independence in preparation of research reports and strives to minimize conflict in preparation of research reports. SKP and its analysts did not receive any compensation or other benefits from the subject company mentioned in the Report or from a third party in connection with preparation of the Report. Accordingly, SKP and its Research Analyst do not have any material conflict of interest at the time of publication of this Report. SKP's research analysts may provide input into its other business activities. Investors should assume that SKP and/or its affiliates are seeking or will seek business assignments from the company(ies) that are the subject of this material and that the research analysts who are involved in preparing this material may educate investors on investments in such businesses. The research analysts responsible for the preparation of this document may interact with trading desk/sales personnel and other parties for the purpose of gathering, applying and interpreting information. Our research analysts are paid on the profitability of SKP, which may include earnings from business activities for which this Report is being used, but not for the preparation of this report. SKP generally prohibits its analysts, persons reporting to analysts and their relatives from maintaining a financial interest in the securities or derivatives of any company(ies) that the analyst covers. Additionally, SKP generally, prohibits its analysts and persons reporting to analysts from serving as an officer, director or advisory board member of any companies that the analyst cover. The following Disclosure of Interest Statement, clarifies it further: SKP and/or its Directors/or its affiliates or its Research Analyst(s) engaged in preparation of this Report or his/her relative (i) do not have any financial interests in the subject company mentioned in this report (ii) do not own 1% or more of the equity securities of the subject company mentioned in the report as of the last day of the month preceding the publication of the research report (iii) do not have any other material conflict of interest at the time of publication of the research report. The distribution of this document in other jurisdictions may be strictly restricted and/ or prohibited by law, and persons into whose possession this document comes should inform themselves about such restriction and/ or prohibition, and observe any such restrictions and/ or prohibition.



SKP Securities Limited is registered as a Research Analyst under SEBI (Research Analyst) Regulations, 2014 having registration no. INH300002902.

### **Analyst Certification**

The views expressed in this research report accurately reflect the personal views of the analyst about the subject securities or issues, which are subject to change without prior notice and does not represent to be an authority on the subject. No part of the compensation of the research analyst was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst in this report. The research analysts, strategists, or research associates principally responsible for preparation of SKP research receive compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors and firm revenues.

### **Disclosure of Interest Statement**

Analyst ownership of the stock	NIL
Served as an officer, director or employee	NIL

SKP Securities Ltd CIN: L74140WB1990PLC049032 having its registered office at BioWonder, Level- 17, 789 Anandapur Main Road, EM Bypass, Kolkata- 700107

	RESEARCH		DEALING	
	MUMBAI	KOLKATA	MUMBAI	KOLKATA
PHONE	+91 22 4922 6006	+91 33 6677 7009	+91 22 4922 6000	+91 33 6677 7060
EMAIL	ird@skpsecurities.com	skp.sec@bloomberg.net		

Institutional Equities | Broking | Distribution | Private Wealth | Investment Banking

NSE & BSE - INZ000199335 | NSDL& CDSL - IN-DP-155-2015 | Research Analyst- INH300002902,

Merchant Banker - INM000012670 | Portfolio Manager - INP000006509 | ARN-0006